

**MASTER YOUR REVENUE CYCLE
AGENDA - ORTHO**

Agenda Topics	4-Hour Course*
Case Study Review <ul style="list-style-type: none"> • Revenue Cycle Pain Points • Provider Trends 	8:00 AM - 8:30 AM
Let the Remodel Begin <ul style="list-style-type: none"> • Fee Schedule Review/Analysis • Financial Policies • What's on your website? Is it driving business? 	8:30 AM – 9:00 AM
Cleaning Up the A/R Report <ul style="list-style-type: none"> • What information do you need? • Where do we start in order to reduce patient A/R? • Are there coding issues? How do we spot them? 	9:15 AM – 9:45 AM
BREAK	9:45 AM - 10:00 AM
Key Metrics Review <ul style="list-style-type: none"> • What reports should we review? How often? • How do we use that data to drive decision making? • How to classify the money • Identify revenue leaks 	10:00 AM - 10:45 AM
Ready, Set, Action! <ul style="list-style-type: none"> • Implementing a plan to collect patient balances • Setting up a workflow to maximize patient collections • Surgery deposits – how and when to present them to patients 	10:45 AM – 11:15 AM
Denial, adjustments, appeals...oh my! <ul style="list-style-type: none"> • Why aren't we getting paid? • Common denial reasons and pitfalls • Adjustments – when do use them • Impact of denials • Appeals – how to do them well and see results 	11:15 AM - 11:45 AM
Questions & Answers	11:45 AM - 12:00 PM